



Nutrition

Nutrition: The solution

Members work directly with **registered dietitians** who assess clinical nutrition needs and develop personalized programs including custom meal plans, shopping guides and nutrition manuals—all based on the latest, science-based guidelines for clinical nutrition.

Nutrition: Key features



Nationwide network of 150+ expert registered dietitians spanning different specialties and languages



Personalized nutrition guide includes meal plan and shopping guide, and supplement suggestions

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Assigned Nutrition Care Manuals from Academy of Nutrition and Dietetics



HEALTH

Ongoing quality assurance monitoring of member and RD feedback and adherence to nutrition guidelines



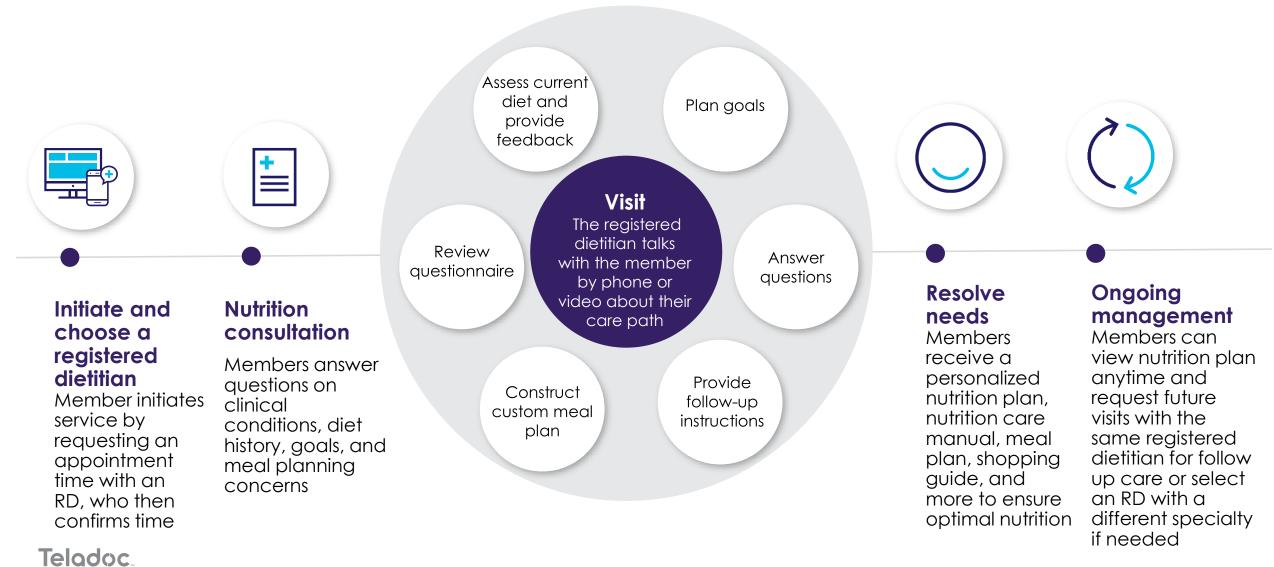
Scheduled appointments 7 days a week, 7 a.m. to 9 p.m. local time



Visits are available by phone or video

How Nutrition works

HEALTH



Personalized planning

RDs partner with members to develop a practical, personalized nutrition plan which includes meal plans and shopping guides to promote sensible, healthy eating.

They help members understand their conditions and how foods might affect it. They will create a diet plan that has the nutrients needed to manage their conditions.





Nutrition: Advantages



Specialized care

Members work directly with registered dietitians – not nutritionists or wellness coaches – spanning many specialties, such as sport, renal, autoimmune, gastrointestinal, prenatal, and more. The registered dietitian network is credentialed to accept insurance with many health plans.



Personalization

Members receive a personalized nutrition guide with a custom meal plan, shopping guide, and nutrition care manuals from the Academy of Nutrition and Dietetics.



Virtual care integration

Nutrition integrates with other Teladoc Health clinical services for easy access to comprehensive care.



"My primary care doctor was so happy that I finally got to see a registered dietitian for lifestyle modification to help manage my cholesterol.

My doctor advised me that he would increase my statins unless I improved my diet. I kept holding off on seeing a registered dietitian until [telenutrition] made it so easy for me to speak to a registered dietitian over the phone. It was such a game changer for me!"



Sample Nutrition Care Manual

right. Academy of Nutrition



High Cholesterol Nutrition Therapy

A plan called Therapeutic Lifestyle Changes (TLC) can help people who have high amounts of cholesterol in their blood.

- Following the TLC plan can help reduce the low-density lipoprotein (LDL) cholesterol (also called 'bad' cholesterol) in your blood.
- High-density lipoprotein cholesterol (sometimes called "good" cholesterol) helps rid your body of LDL cholesterol.

Keys to TLC

- Limit saturated fats and trans fats:
 - Foods high in saturated fats include fatty meat, poultry skin, bacon, sausage, whole milk, cream, and butter.
 - Trans fats are found in slick margarine, shortening, some fried foods, and packaged foods made with hydrogenated oils.
 - Instead of butter or stick margarine, try reduced-tat, whipped, or liquid spreads.
- Limit the amount of cholesterol that you eat to less than 200 milligrams (mg) per day.
 - Foods high in cholesterol include egg yolks (one egg yolk has about 212 mg of cholesterol), fatty meat, whole milk, cheese, shrimp, lobster, and crab.
- Eat more omega-3 fats (heart-healthy fats):
 - Good choices include salmon, tuna, mackerel, and sardines. Aim to eat fish twice a week.
 - Other foods with omega-3 fats include walnuts and canola and soybean oils.
 - Flaxseed is another source of omega-3 fats. Have it as flaxseed oil or ground flaxseed.
- Limit the total amount of fat that you eat (including heart-healthy fats) to 25% to 35% of the calories that you eat. If you should



Back Care: A personalized, low-cost back pain treatment alternative





Low back pain conditions are the third-highest medical cost driver

Obesity \$190 billion Diabetes \$176 billion Low back pain \$87 billion



However, utilization of traditional physical therapy is not optimal.

Physical therapy has very low participation with 14% of patients not returning after the first visit and low adherence to the 3x/week model.

Source: Jama Network



The Solution: Teladoc Back Care

The virtual solution for back care treatment and guidance

- Teladoc Back Care is an online video and exercise based treatment plan coupled with certified coach consultation for monitoring and support
- The convenient virtual-based approach delivers a personalized back care treatment plan that can be done at the convenience of the patient, in their own home.
- The Back Care program is provided through a partnership with Telespine, an online health program developed from over 100 clinical studies for the treatment and management of low back pain.





14 days Estimated reduced lost work days/episode



41% Reduction in pain

Source: Telespine reported savings



Key features



Simple, effective, low-cost program to reduce pain



Reminder emails to keep members on track

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Personalized program created through a consult with a certified Health Coach



Member access to online program for one year



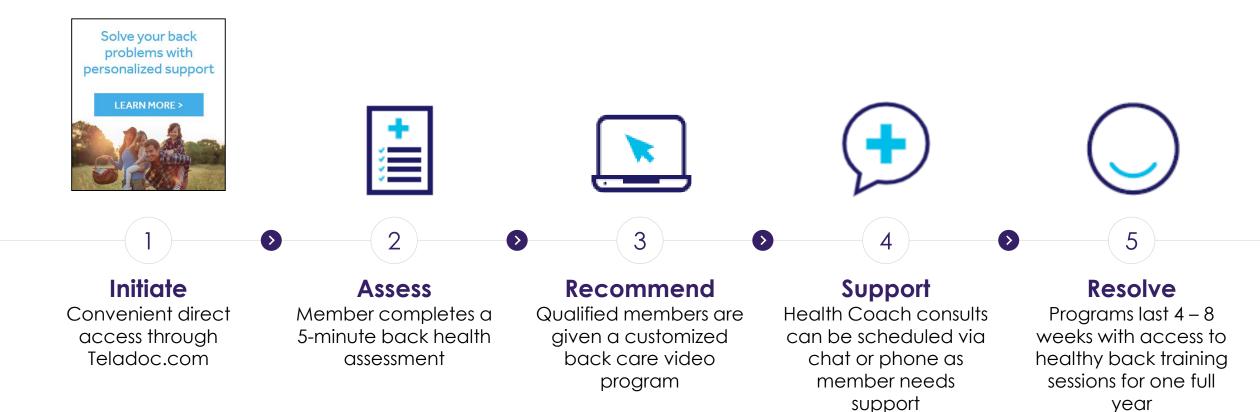
Access to supplemental healthy back learning videos



Promotes general awareness of correct posture and movements throughout the day



How it works





Sample program views



Easy-to-follow exercises

- Evidence-based program
- Core strengthening
- Decompression
- Mobility and movement
- Safety instruction

Ongoing monitoring and progress

- Advanced analytics
- Assessments
- Acuity screening
- Risk stratification
- Monitoring



The value of Back Care

Easy-to-access online programming: **Convenient access**

Easy-to-follow videos and supportive coaching: **High member satisfaction**

High prevalence of improved function

Teldoc. HEALTH

Thank you!

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