



## Nutrition

## Nutrition: The solution

Members work directly with **registered dietitians** who assess clinical nutrition needs and develop personalized programs including custom meal plans, shopping guides and nutrition manuals—all based on the latest, science-based guidelines for clinical nutrition.

## Nutrition: Key features



Nationwide network of 150+ expert registered dietitians spanning different specialties and languages



Personalized nutrition guide includes meal plan and shopping guide, and supplement suggestions

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Assigned Nutrition Care Manuals from Academy of Nutrition and Dietetics



HEALTH

Ongoing quality assurance monitoring of member and RD feedback and adherence to nutrition guidelines



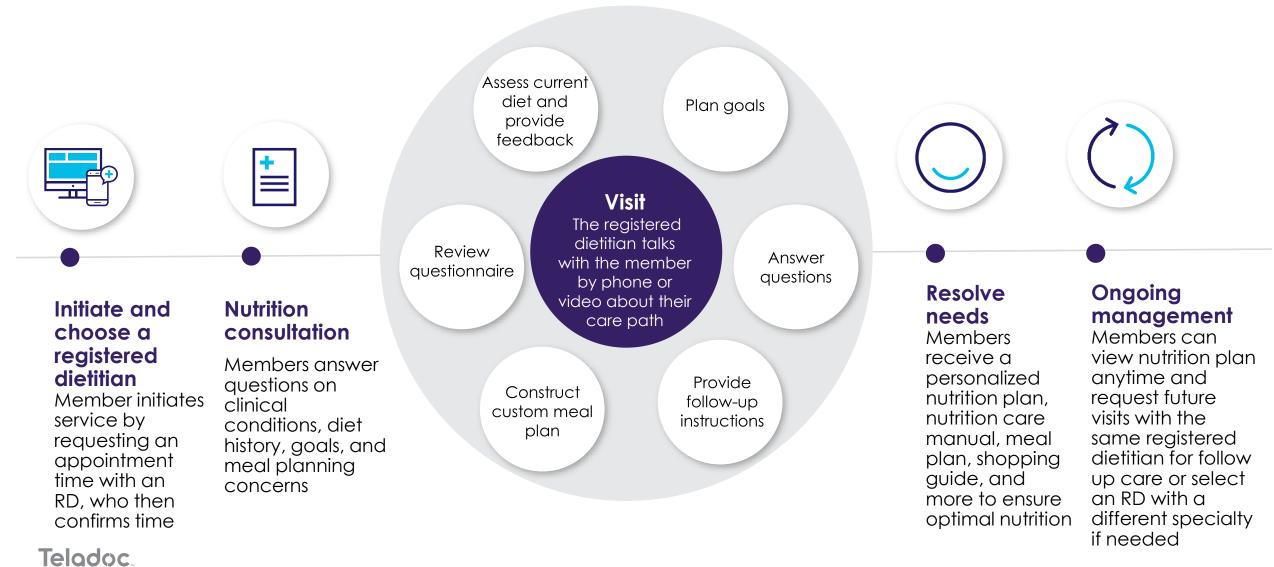
Scheduled appointments 7 days a week, 7 a.m. to 9 p.m. local time



Visits are available by phone or video

## How Nutrition works

HEALTH



### Personalized planning

RDs partner with members to develop a practical, personalized nutrition plan which includes meal plans and shopping guides to promote sensible, healthy eating.

They help members understand their conditions and how foods might affect it. They will create a diet plan that has the nutrients needed to manage their conditions.





## Nutrition: Advantages



### **Specialized care**

Members work directly with registered dietitians – not nutritionists or wellness coaches – spanning many specialties, such as sport, renal, autoimmune, gastrointestinal, prenatal, and more. The registered dietitian network is credentialed to accept insurance with many health plans.



### Personalization

Members receive a personalized nutrition guide with a custom meal plan, shopping guide, and nutrition care manuals from the Academy of Nutrition and Dietetics.



### Virtual care integration

Nutrition integrates with other Teladoc Health clinical services for easy access to comprehensive care.



"My primary care doctor was so happy that I finally got to see a registered dietitian for lifestyle modification to help manage my cholesterol.

My doctor advised me that he would increase my statins unless I improved my diet. I kept holding off on seeing a registered dietitian until [telenutrition] made it so easy for me to speak to a registered dietitian over the phone. It was such a game changer for me!"



### Sample Nutrition Care Manual

right. Academy of Nutrition



### **High Cholesterol Nutrition Therapy**

A plan called Therapeutic Lifestyle Changes (TLC) can help people who have high amounts of cholesterol in their blood.

- Following the TLC plan can help reduce the low-density lipoprotein (LDL) cholesterol (also called 'bad' cholesterol) in your blood.
- High-density lipoprotein cholesterol (sometimes called "good" cholesterol) helps rid your body of LDL cholesterol.

#### Keys to TLC

- Limit saturated fats and trans fats:
  - Foods high in saturated fats include fatty meat, poultry skin, bacon, sausage, whole milk, cream, and butter.
  - Trans fats are found in slick margarine, shortening, some fried foods, and packaged foods made with hydrogenated oils.
  - Instead of butter or stick margarine, try reduced-tat, whipped, or liquid spreads.
- Limit the amount of cholesterol that you eat to less than 200 milligrams (mg) per day.
  - Foods high in cholesterol include egg yolks (one egg yolk has about 212 mg of cholesterol), fatty meat, whole milk, cheese, shrimp, lobster, and crab.
- Eat more omega-3 fats (heart-healthy fats):
  - Good choices include salmon, tuna, mackerel, and sardines. Aim to eat fish twice a week.
  - Other foods with omega-3 fats include walnuts and canola and soybean oils.
  - Flaxseed is another source of omega-3 fats. Have it as flaxseed oil or ground flaxseed.
- Limit the total amount of fat that you eat (including heart-healthy fats) to 25% to 35% of the calories that you eat. If you should



# Back Care: A personalized, low-cost back pain treatment alternative





# Low back pain conditions are the third-highest medical cost driver

# Obesity \$190 billion Diabetes \$176 billion Low back pain \$87 billion



However, utilization of traditional physical therapy is not optimal.

Physical therapy has very low participation with 14% of patients not returning after the first visit and low adherence to the 3x/week model.

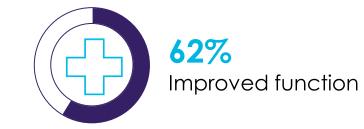
Source: Jama Network



## The Solution: Teladoc Back Care

The virtual solution for back care treatment and guidance

- Teladoc Back Care is an online video and exercise based treatment plan coupled with certified coach consultation for monitoring and support
- The convenient virtual-based approach delivers a personalized back care treatment plan that can be done at the convenience of the patient, in their own home.
- The Back Care program is provided through a partnership with Telespine, an online health program developed from over 100 clinical studies for the treatment and management of low back pain.





14 days Estimated reduced lost work days/episode



**41%** Reduction in pain

Source: Telespine reported savings



### Key features



Simple, effective, low-cost program to reduce pain



Reminder emails to keep members on track

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Personalized program created through a consult with a certified Health Coach



Member access to online program for one year



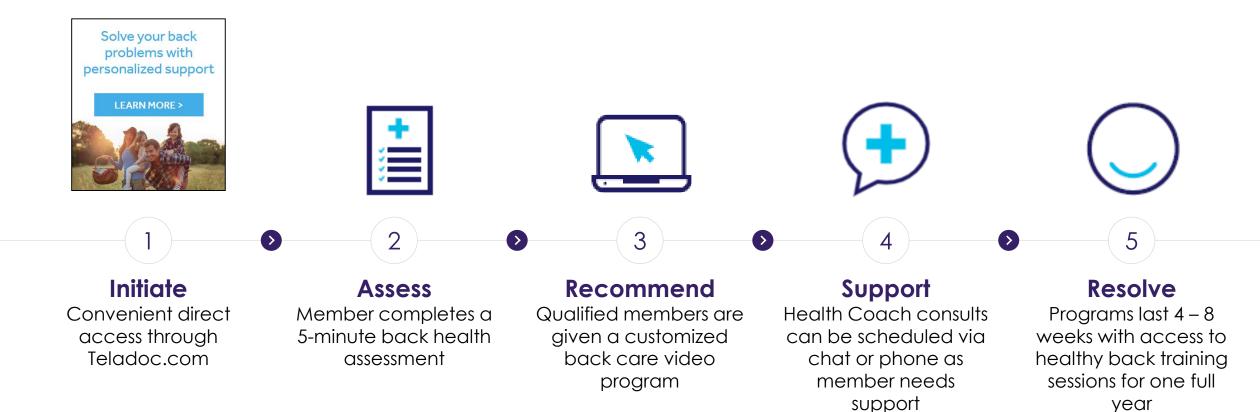
Access to supplemental healthy back learning videos



Promotes general awareness of correct posture and movements throughout the day



### How it works





## Sample program views



### Easy-to-follow exercises

- Evidence-based program
- Core strengthening
- Decompression
- Mobility and movement
- Safety instruction

# Ongoing monitoring and progress

- Advanced analytics
- Assessments
- Acuity screening
- Risk stratification
- Monitoring



### The value of Back Care

Easy-to-access online programming: **Convenient access** 

Easy-to-follow videos and supportive coaching: **High member satisfaction** 

High prevalence of improved function

# Teldoc. HEALTH

# Thank you!

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